

Lord and Saunders Real Estate, Inc., a Woman-Owned Small Business (WOB) and Service Disabled Veteran-Owned Small Business (SDVOSB) specialize in selling and listing Northern



Virginia REO and Short Sale Properties. **Since 1978, Rick Saunders, Associate Broker, CRS, SFR and Equator Platinum Certified** has focused his efforts on the distressed properties market. **Washington Post said Rick Saunders is the most knowledgeable agent in the country regarding the Distressed Property Market.**

Rick is a native born Northern Virginian, born and raised in Arlington, Virginia. Rick's family had humble beginnings; they started with nothing but today own millions in Northern Virginia Real Estate.



The Proven Path
TO SUCCESS

Rick learned the Northern Virginia Real Estate business from his father and would like to pass on his vast real estate knowledge, experiences and expertise directly to you our client. Rick is also one of the Founding Fathers of the Northern Virginia Buyer Broker business beginning to professionally represent

Northern Virginia Real Estate Buyers as early as the 1970's perfecting his experience representing Sellers and Buyers.

Rick Saunders knowledge of Northern Virginia Communities, Development and Real Estate Investment, Acquisition, Disposition and Property Management help us to work proficiently for you. Servicing our clientele's real estate needs for more than 30 years has provided us with significant Real Estate Sales experiences that will help you.

Josephine "Joey" Washington Saunders, the owner and Principal Broker of Lord and Saunders Real Estate, Inc. is a Disabled Vietnam War Veteran and one of the closest relatives to our first president, George Washington.



Her Northern Virginia Real Estate ancestry is epic. Joey is a true picture of the first family of Northern Virginia and the United States beginning and continuing to reside and flourish here in Northern Virginia as a Virginia business owner. We like to affectionately say come and do business with the first family of Northern

Virginia. Joey and I know this area well and our knowledge will help you! Please go to our website: www.lordandsaunders.com to see how Joey is directly related to the man that inherited **Mount Vernon, Captain Lawrence Washington**, Joey's Grandfather 8 generations removed and George Washington's grandfather also.



**Rick & Joey
Washington Saunders**

The Library of Congress traced George Washington's lineage back to 178 BC.